

Service Provider Information and Price Sheets

Service Provider Name: Baycom, Inc.

Address: 2040 Radisson Street

City, State, Zip: Green Bay, WI 54302

Contact Name: Al Koivisto

E-mail: akoivisto@baycominc.com

Telephone: (920) 468-5426 x413

Fax: (920) 468-8615

Federal Employer ID: 391080685

Task	Cost
Install SunGard HTE Mobile Data Browser on the laptop, activate and test unit as specified.	\$40.00 EACH Into current model laptop
Provide to MDCN partner agency new, uninstalled IP MobileNet IP150 mobile radio to MDCN specification, w/o GPS, complete with all cables.	\$ 2,180.00
Replacement docking station with powered-USB or Ethernet advanced hub (this is required to support Ethernet interface from the laptop to the IP MobileNet mobile radio).	# PDSCF29IPSAH \$ 805.00
Installation of IP MobileNet IP150 data mobile radio and new docking station in a car that has an existing ElectroCom MDC installation. Use existing hardware to the greatest extent possible. Retune existing antenna to the proper frequency, and add a second receive only antenna. Include any additional cables, interconnections and misc. hardware, as required.	\$ 290.00 at service provider locations
Installation of IP MobileNet IP150 data mobile radio and new docking station in a car that has no existing MDC installation. Provide and install all new antennas, cables, interconnections and misc. hardware, as required.	\$ 232.00 at service provider locations
Train agency staff on the use of the	\$50.00 SESSION

MDC.	
Specify an hourly rate for maintenance and other MDC-related services the MDCN agency may request.	<div>\$58.00 install</div> <div>PER HOUR</div> <div>\$92.00 general tech</div> <div>\$110.00 high tech</div>

Service Provider Name: DSC Communications

Address: 711 Hammond Avenue

City, State, Zip: Superior, WI 54880

Contact Name: Dale Thompson or Mark Smith

E-mail: msmith@dsccommunications.com

Telephone: (715) 392-2911

Fax: (715) 392-2995

Federal Employer ID: 391828725

Task	Cost
Install SunGard HTE Mobile Data Browser on the laptop, activate and test unit as specified.	\$85.00 EACH for software installation.
Provide to MDCN partner agency new, uninstalled IP MobileNet IP150 mobile radio to MDCN specification, w/o GPS, complete with all cables.	\$2098.00 each Note: Power & control cables, DC noise filter & chargeguard included. Antennas extra.
Replacement docking station with powered-USB or Ethernet advanced hub (this is required to support Ethernet interface from the laptop to the IP MobileNet mobile radio).	\$799.00 Note: Quoted is the high tier docking station for the ML850 ruggedized laptop. Prices may vary for other styles of docking stations.
Installation of IP MobileNet IP150 data mobile radio and new docking station in a car that has an existing ElectroCom MDC installation. Use existing hardware to the greatest extent possible. Retune existing antenna to the proper frequency, and add a second receive only antenna. Include any additional cables, interconnections and misc. hardware, as required.	\$399.95 Note: This amount includes one unity gain antenna and is based upon installation being performed at DSC, removal of existing electrocom equipment included.
Installation of IP MobileNet IP150 data mobile radio and new docking station in a car that has no existing MDC installation. Provide and install all new antennas, cables, interconnections and misc. hardware, as required.	\$359.95 Note: This amount includes two unity antennas and is based upon installation being performed at DSC.
Train agency staff on the use of the MDC.	\$0.00 SESSION vehicle operators training is included in installation price. Training will utilize agencies installed MDC.

Specify an hourly rate for maintenance and other MDC-related services the MDCN agency may request.	\$85.00	PER HOUR
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Service Provider Name: General Communications, Inc.

Address: 5157 Anton Drive

City, State, Zip: Madison, WI 53719

Contact Name: Nick Bierman

E-mail: nbierman@gencomm.com

Telephone: (608) 271-4848

Fax: (608) 274-2080

Federal Employer ID: 391344264

Task	Cost
Provide to MDCN Partner Agency one each IP-Mobilenet Radio without GPS with 2yr Warranty	\$1,890.00 EACH
Install IP-Mobilenet Radio complete with Antenna, Charge Guard, DC Noise Filter, and cabling plus mounting hardware for computer. Installation at GCI Madison, Milwaukee, or your location at no additional charge.	\$789.00 EACH
Install SunGard HTE Mobile Data Browser on the laptop, activate and test unit as specified.	\$0.00 EACH
New docking station with powered-USB or Ethernet advanced hub (this is required to support Ethernet interface from the laptop to the IP MobileNet mobile radio).	\$675 EACH
Deduct for existing mounting hardware.	(minus \$175.00) EACH
3 Year Warranty extension at time of purchase	\$200.00 EACH
Train agency staff on the use of the MDC.	\$0.00
Specify an hourly rate for maintenance and other MDC-related services the MDCN agency may request.	\$80.00 PER HOUR

Service Provider Name: Two-Way Communications, Inc.

Address: 705 South Barstow Street

City, State, Zip: Eau Claire, WI 54701

Contact Name: Dave Spenle

E-mail: dspenle@twci.net

Telephone: (715) 832-3202

Fax: (715) 832-4177

Federal Employer ID: 391507996

Task	Cost
Install SunGard HTE Mobile Data Browser on the laptop, activate and test unit as specified.	Installation at time of equipment install: no charge Installation at a later date (after equipment install): \$55.00
Provide to MDCN partner agency new, uninstalled IP MobileNet IP150 mobile radio to MDCN specification, w/o GPS, complete with all cables.	\$2180.00 includes installation kit & filter
Replacement docking station with powered-USB or Ethernet advanced hub (this is required to support Ethernet interface from the laptop to the IP MobileNet mobile radio).	Call with laptop and console model number for pricing.
Installation of IP MobileNet IP150 data mobile radio and new docking station in a car that has an existing ElectroCom MDC installation. Use existing hardware to the greatest extent possible. Retune existing antenna to the proper frequency, and add a second receive only antenna. Include any additional cables, interconnections and misc. hardware, as required.	\$300.00 includes removal & complete installation at our facility. Price includes 1 gain antenna & reuse of existing gain antenna.
Installation of IP MobileNet IP150 data mobile radio and new docking station in a car that has no existing MDC installation. Provide and install all new antennas, cables, interconnections and misc. hardware, as required.	\$300.00 at our facility. Price includes both gain antennas. Must call for pricing if different antennas are desired.
Train agency staff on the use of the MDC.	\$ SESSION At time of install: no charge After installation: \$55.00/hour
Specify an hourly rate for maintenance and	\$75.00 PER HOUR

other MDC-related services the MDCN agency may request.	
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